| in EUR k | $\begin{array}{r} \text { Q1 } 2016 \\ \text { adjusted } \end{array}$ | $\begin{array}{r} \text { Q2 } 2016 \\ \text { adjusted } \end{array}$ | $\begin{array}{r} \text { Q3 } 2016 \\ \text { adjusted } \end{array}$ | $\begin{array}{r} \text { Q4 } 2016 \\ \text { adjusted } \end{array}$ | Q1-Q4 2016 as reported |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Revenues | 320,153 | 347,324 | 350,366 | 357,617 | 1,375,460 |
| Cost of sales | -226,272 | -234,639 | -237,764 | -245,040 | -943,715 |
| Gross profit | 93,881 | 112,685 | 112,602 | 112,577 | 431,745 |
| Selling and administrative expenses | -63,139 | -64,716 | -62,957 | -64,562 | -255,374 |
| Other operating income | 3,000 | 3,389 | 2,791 | 8,365 | 17,545 |
| Restructuring expenses | 0 | -10 | 0 | -2,248 | -2,258 |
| Other operating expenses | -2,142 | -1,100 | -1,779 | -6,194 | -11,215 |
| Share of profit or loss of associated companies | 0 | 0 | 0 | 26 | 26 |
| Results of operations | 31,600 | 50,248 | 50,657 | 47,964 | 180,469 |
| Interest income | 805 | 768 | 917 | 2,267 | 4,757 |
| Interest expense | -8,093 | -8,566 | -8,707 | -8,669 | -34,035 |
| Other financial expenses | -1,095 | -954 | -1,011 | -1,188 | -4,248 |
| Net finance expense | -8,383 | -8,752 | -8,801 | -7,590 | -33,526 |
| Net income before income taxes | 23,217 | 41,496 | 41,856 | 40,374 | 146,943 |
| Income taxes | -7,023 | -12,573 | -10,572 | -12,289 | -42,457 |
| Net income from continuing operations | 16,194 | 28,923 | 31,284 | 28,085 | 104,486 |
| Net income from discontinued operations | 1,368 | 2,145 | 697 | 59,505 | 63,715 |
| Net income | 17,562 | 31,068 | 31,981 | 87,590 | 168,201 |
| Attributable to equity holders of the parent | 16,245 | 29,376 | 30,939 | 45,078 | 121,638 |
| Attributable to non-controlling interests | 1,317 | 1,692 | 1,042 | 42,512 | 46,563 |
| Earnings per share in EUR | 0.52 | 0.94 | 0.99 | 1.42 | 3.87 |
| Adjusted earnings per share in EUR (as reported) | 0.74 | 1.13 | 1.19 | 1.16 | 4.22 |
| Adjusted earnings per share in EUR (ex LSR) | 0.72 | 1.08 | 1.17 | 1.10 | 4.07 |
| Results of operations | 31,600 | 50,248 | 50,657 | 47,964 | 180,469 |
| Amortization of fair value adjustments | 9,664 | 8,887 | 8,977 | 9,142 | 36,670 |
| One-off effects | 986 | 142 | (155) | 2,823 | 3,796 |
| Adjusted EBITA | 42,250 | 59,277 | 59,479 | 59,929 | 220,935 |
| Depreciation | 21,199 | 21,436 | 21,703 | 22,575 | 86,913 |
| Adjusted EBITDA | 63,449 | 80,713 | 81,182 | 82,504 | 307,848 |

