



GxGo!

Trainee Program

Sales Management

Do you have a Master's degree in your pocket and are you now looking for new perspectives and interesting challenges in an international environment? Then apply now to be one of our trainees. We offer you the possibility to try out several areas before deciding to focus on one. We will support and challenge you and – together – we will find out in which area you can develop your skills the best and which position is most suitable for you and your talents.

You will be assigned to our Business Unit Plastic Packaging and support a core assignment area during your 18-month trainee program. You will engage across different plants and departments within this business unit. Apart from your assignment abroad and in another business unit, there will also be an assignment in our headquarters, allowing you to get familiar with our corporate structure.

During your trainee program with Sales Management focus you will be engaged in a wide variety of projects and you will be hands-on involved. You will analyze new markets and new business development opportunities followed by actions plans. Moreover, you support the sales management team with activities related to the development of strategic plans on country level and regional. Also the analysis of key growth and revenue drivers across the existing value propositions and the definition of new product and market segments via market intelligence will be one of your main tasks. You will assist the marketing department in the development of strong documentation of our product offering and further strengthen our Sales Toolbox supporting our global sales force. You will collect, analyze and systemize market, industry and competitors information, develop our existing CRM system further and add hoc tasks in the sales and marketing team will round off your assignment.

Are you eager to learn new things and able to work both independently and as part of a team? On the personal level, do you possess passion, commitment and enthusiasm?

What are you waiting for? Go! for it! We are looking forward to receiving your application, preferably via e-mail.

GERRESHEIMER

Duration

18 months

Location

Vaerloese, Denmark

Requirements

You have just finished successfully your Master's degree (International Business Communication, International Business Economics/ Development or Business Administration with focus on Sales or Marketing) and have good English skills, proven by experience abroad or a relevant certificate. Knowledge of another foreign language is advantageous. Ideally you already have experience (professional experience, internships, studies) in the Sales or Marketing area, the willingness to travel and intercultural competence.

Application date

Any time

