



Customer Newsletter June 2019



Increased sales of our own CR closures in India

We started manufacturing 33 and 38 childresistant caps (CRC) in 2014 and have come a long way over the last five years – all this despite pressure on supply-side lead times and increased competition in the US market for generic drugs.

We have seen increasing conversion in the market, with Indian-made caps now enjoying higher demand than imported ones. This has mainly resulted in an increase in sales. Gerresheimer Plastic Packaging, based in the Indian city of Kundli (Triveni Polymers Ltd.), has almost doubled its capacity and if the current trend in incoming orders continues we will grow even further.

Within the next months our closure production will also be extended to 28 child-resistant caps. Regarding CT caps we offer 20, 33, 38, 45 and 53 mm made in our Kundli plant.





Manufacture of ophthalmic bottles begins in India

Gerresheimer's ophthalmic bottles are a well-recognized brand with a very strong global position. Our customer base has enjoyed steady growth over the years thanks to its unerring focus on quality and compliance.

In response to consistently high demand and positive project development in Asia, production technology from Poland was replicated and transferred to Kundli in India. This was done in order to be closer to our customers in Asia and provide them with a secondary Gerresheimer production site in addition to our Polish plant in Bolesławiec.

In this regard, we are delighted to announce that production has now begun in India and the first deliveries have been made to customers in Indonesia. Other countries in the region will also follow in the near future.

When placing their orders, our customers now have the centralized supply chain option of obtaining their ophthalmic applications from Gerresheimer in Kundli in India.

This will strengthen our footprint even more as a global partner to our customers.

GERRESHEIMER

Gerresheimer India becoming a global leader in high-quality primary packaging solutions



The successful Indian Moulded Glass team, which has now achieved certification to ISO 15378, with the external auditor and the consultant.

Gerresheimer owns two plants at its Kosamba site in India, Neutral Glass and Gerresheimer Pharmaceutical Packaging Mumbai Factory. These produce pharmaceutical packaging whose quality conforms to the most stringent international standards.

Gerresheimer Pharmaceutical Packaging Mumbai Factory manufactures vials and ampoules using tubular glass and is certified to ISO 15378 and ISO 9001.

Neutral Glass makes moulded glass products for the pharmaceutical industry and is currently taking receipt of its new high-performance furnace for manufacturing Type I products. In addition, a new "E" furnace has been built to meet increasing demand for Type III amber and Type III flint products. Neutral Glass is certified to ISO 9001 and now also achieved certification to ISO 15378.





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GERRESHEIMER KOSAMBA

Moulded glass plant now ISO 15378 certified

In 2018, management decided to seek ISO 15378 certification to underpin a better working environment, improved customer service and higher quality, and this was successfully achieved in March 2019. The ISO 15378 standard specifies particular criteria for applying ISO 9001:2015 with reference to good manufacturing practice (GMP) requirements.

The main objective in obtaining GMP certification was to bring about changes in work culture, develop infrastructure and make quality systems more robust to ensure the manufacture and supply of highquality products that meet the demands of today's competitive market and to service our valued customers while expanding our client base.

Employees at all levels of the hierarchy received training in order to increase their contribution towards adapting the work culture more in line with meeting customer expectations.

With this amazing start to the year under our belt, we are now looking forward to serving more customers by providing them with quality solutions for improving health and well-being.